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“白名单”使耿西在中国有了优势

耿西在白名单的优势使得我们在中国金融服务业有了成功的可能。

4月18日，耿西的代表团第三次访问了中国，访问了北京和上海。在访问期间主要的会见的是中国政府，中国监管委员会，以及在信托及基金领域的专家，律师和会计师。

耿西金融发展局的首席执行官，Peter Niven 说：“会议的主题是围绕着继四月初在伦敦举行的 G20 峰会后，耿西被列入了 OECD 的‘白名单’。令我们感兴趣的是，与之相比的被中国普遍用作公司注册的开曼群岛和英属维尔京群岛却在‘灰名单’上。”

“事实上，一些官员提出了疑问并想了解耿西是如何做到进入了‘白名单’的。这个形势给了我们一定的优势，并且，我们期待获得更多的市场认可，特别是那些已经习惯使用我们的竞争对手加勒比海群岛人们。

在今年三月出版的全球金融中心索引中，耿西排名 12 位，这个位置比泽西（13 位），卢森堡（14 位），马恩岛（18 位），开曼群岛（22 位）还有英属维尔京群岛（34 位）都要靠前。

Niven 先生补充说：“在一些会议中，还有一个被提到的主题是一些金融专家对通过在海峡证券交易所上市从而进入欧洲市场的看法表示出了浓厚兴趣。此前，上海证券交易所和伦敦交易所已经有着非常密切的联系。我们和上海证券交易所以及伦敦证券交易所都有着密切的联系，并希望在这方面有所建设，特别是海峡证券交易所和上海证券交易所的合作。”

这次代表团由耿西金融发展局, Trident Trust, Goethe Management, Richmond Fiduciary Group 和德勤组成。在耿西金融发展局首席执行官 Peter Niven 的带领下, 访问了北京和上海, 四个机构有着截然不同会议安排, 最大程度的拜访了政府, 监管委员会, 律师, 会计师及金融专家。

耿西金融发展局在北京主要拜访了中国商务部, 中国证监会, 中国银监会, 人民银行总行, 英国驻北京大使馆。在上海主要拜访了上海金融办和英国驻上海领事馆。

就在代表团出发前, 中国国务院发表了希望上海在 2020 年实现建设成为类似伦敦金融城的国际金融中心。

Niven 先生说: “在去年 11 月上海副市长屠光绍拜访耿西的时候, 我们已经就这个话题展开过讨论。当时屠市长表示, 耿西作为领先的国际金融中心, 希望我们能在未来 10 年, 为上海成为国际金融中心的道路上多给与耿西在金融服务行业多年的专业经验和帮助。”

“我们和上海金融办有着非常好的关系, 在此次拜访中我们从上海金融办的方主任那里了解到, 上海金融办讲带头向着2020年的目标冲击。我们表示了, 我们非常希望能为上海成为国际金融中心做贡献。”

“在北京我们还拜访了我们的老朋友谢多, 人民银行总行外事司司长。他是去年屠市长带领的金融代表团里的一员, 曾经任职于上海外汇交易中心总裁, 并于今年年初出任这个新的职位。”

耿西通过在中国市场一年多的努力, 得到了政府, 金融专家及市场的一定认可, 我们希望能与中国在金融服务行业一起进步。在今年的10月, 耿西将参加一些列在中国举行的会议, 来获得更多的市场认可。

结束



12 May 2009

‘White listing’ gives Guernsey an edge in China

Guernsey’s position on the OECD ‘white list’ is giving it an edge over competitors in the race for financial services business in China.

From 20th April a delegation from Guernsey spent a week meeting senior government and regulatory officials as well as fiduciary and funds business introducers such as lawyers and accountants in both Beijing and Shanghai.

“A recurring theme of the meetings was Guernsey’s position on the OECD ‘white list’ that was published at the conclusion of the G20 summit in London at the start of April. Our hosts were particularly interested in how this compared with the ‘grey listing’ of the Cayman Islands and the British Virgin Islands – two jurisdictions which are widely used in China for company formation,” said Peter Niven, Chief Executive of Guernsey Finance.

“In fact several senior officials specifically brought up the issue and were keen to learn about the work we had undertaken to achieve the ‘white list’ status. This position gives our offering an extra edge and is something we will be looking to maximise going forward so that we can attract business that might have otherwise gone to competitors such as these traditional favourites from the Caribbean.”

Guernsey’s ‘white listing’ comes after the Island was ranked 12th in the latest Global Financial Centres Index (GFCI) published in March this year. This placed Guernsey ahead of Jersey (13th), Luxembourg (14th), the Isle of Man (18th), the Cayman Islands (22nd) and the British Virgin Islands (34th).

Mr Niven added: “There was also tremendous interest in the potential for listing on the Channel Islands Stock Exchange (CISX) as a way to access European markets. The Shanghai Stock Exchange and the London Stock Exchange already have very strong links. We have very good links with both and will be looking to build on these,

particularly those between the Channel Islands Stock Exchange and the Shanghai Stock Exchange so that we can develop future business flows.”

The delegation comprised Mr Niven and representatives from Trident Trust, Goethe Management, Richmond Fiduciary Group and Deloitte. The itinerary comprised four distinct programmes running concurrently so that in both cities the team could meet with leading fiduciary and funds business introducers such as lawyers, accountants and consultants as well as government and regulatory officials.

These latter meetings included the China Securities Regulatory Commission (CSRC), the China Banking Regulatory Commission (CBRC), the People’s Bank of China, the Ministry of Commerce (MOFCOM) and the British Embassy while in Beijing and the Shanghai Municipal Financial Services Office and the British Consulate General in Shanghai.

It had been announced just prior to the delegation’s arrival that Shanghai has been designated as China’s major financial centre with the aim of developing it to a stature similar to that of the City of London by 2020.

Mr Niven said: “We had some indication that this would be the case because of comments made by Shanghai’s Vice-Mayor Tu during his visit to Guernsey at the end of last year. It was at this time that he highlighted how Guernsey’s experience and expertise as a leading international finance means that we can play an important part in the expansion of the financial services sector in Shanghai over the coming decade.

“Indeed I met with Dr Fang Xinghai, Director General at the Shanghai Municipal Financial Services Office, who is spearheading the city towards its 2020 goal. We have an extremely good relationship and I think it is very likely Guernsey will be involved in the work that he is doing.

“In Beijing we met a number of the regulatory bodies as well as visiting Xie Duo, the Minister for International Affairs at the People’s Bank of China – what is in effect the central bank. He was part of the delegation that visited

Guernsey last year and has since moved from Shanghai to Beijing. We also have a very good relationship and this should assist us greatly as we continue to develop our presence in the city.”

Guernsey is planning to continue its promotional push in the Far East region during October and November this year through a range of activities in China off the back of participation at SuperReturn Asia in Hong Kong and as headline sponsor at STEP Asia in Singapore.

Release Ends